

Now, KÖNNEN helps clients realize their architectural dreams much easier than before.



KÖNNEN
GLASHAUS, INC.

A Great Story...

Mike and Mimi Windemuller
Owners, KÖNNEN GlasHaus, Inc.



In the winter of 1992, Mike Windemuller was enjoying the laid-back lifestyle of a ski instructor in Vail. He met his wife Mimi on the slopes, and little did they know this beautiful backdrop would be a primary market for their future business. So how did they get from being Vail ski bums to working with chic European windows and doors? It's a great story....

Following their engagement, Mike and Mimi relocated to Denver to embark on new careers. Mimi spent years in corporate marketing, and Mike attacked the booming Denver market in construction sales. Mimi's work traveled them around the world, and they found an attraction to the charming villages and architecture of Europe, particularly the unique windows.

While they enjoyed their individual success, Mike and Mimi envisioned owning their

own business. After visiting a remodeling project in Denver, Mike was intrigued by the "tilt and turn" style windows the homeowner had purchased in Germany. "I had never seen this type of window in a residential application in the United States. The quality was incredible," and he thought, "There's definitely a market for this extraordinary product in America!" So the idea for their business began. With a leap of faith and a solid business plan, Mike and Mimi left their corporate careers and entered the new world of windows.

The GlasHaus is Created

After months of research and visits to numerous European window manufacturers, the Windemullers found a partner across the ocean who supported their vision — to produce the highest quality windows according to the specific



wishes of the client. KÖNNEN GlasHaus, Inc. was formed with the primary objective of bringing premium wood windows and doors to the sophisticated buyers of North America.

KÖNNEN quickly found its niche in a market that appreciated its distinctive product — windows truly made per specification. There is no mass production or a product portfolio of standard shapes and sizes, so the options are limitless. KÖNNEN encouraged architects and their clients to dream outside the box, for they offered a European manufacturing style with custom design features unparalleled in the industry.

You can find KÖNNEN projects across the country, from Boston to Little Rock, and Santa Fe to Bend. But primary markets have emerged in the exclusive areas of Vail, Aspen, and Cherry Hills Village, Colorado, as well as Pebble Beach and Palm Desert, California. The most recent market is Big Sky, Montana.

European Craftsmanship Comes Home

For nearly seven years, KÖNNEN has delivered distinctive windows to some of the most elite projects in America. As the company grew, management began to see that working with an overseas manufacturer presented some complications for their clients — an additional price to pay for the craftsmanship and quality of their European product. As they suffered shipping delays and increased foreign exchange costs, KÖNNEN realized something had to change.

So, the Windemullers took their dream to the next level and decided to move the manufacturing headquarters for KÖNNEN GlasHaus to Colorado. Located just south of Denver in historic Sedalia, the new 30,000 square foot facility will offer the most advanced technology and machinery from Europe. Highlights include a state-of-the-art CNC wood router from Germany for custom doors and arched windows, and a highly-automated paint and stain finishing line from Italy.

KÖNNEN will continue to provide premium windows and doors in the European construction style, but, after listening to the needs of their customers, they will now do it with the improved convenience of local production and support.

KÖNNEN is currently gearing up for full manufacturing to begin in February, 2008, as well as the opening of a home-style design center and showroom.

Now Mike and Mimi's love for the high country extends far beyond the ski runs. They are proud to bring their international business home to Colorado, which will provide the improved service and benefits their clients deserve.

For more information, please contact Mike Windemuller at 303-697-4226 or mike@konnenglashaus.com.